

cPROFIT is a Wealth Management company whose inclusive and sensible strategy have won many trusted relationships with High Net-worth Individuals, Corporates, Trusts and Institutions due to its ability to analyze and understand the Investment needs of its clientele and timely guidance. Our dedicated team of professionals at cPROFIT with a put-together experience of 70 years, builds Client relationship which crosses all the boundaries starting from a formal guidance and suggestion on to a Platform of Trust and Responsibility that exceed the expectations set forth hitherto. Our Assets under Management crosses around Rs.500+ crores today, which is a sign of confidence that our investors have vested on us.

cPROFIT has won many Awards and Accolades for its Ethical Advisory Practice. To name a few:

No.1 Winner-Emerging Advisor, Bangalore by Karnataka Association of Mutual Fund Advisors (KAMFA) for the financial year 2013-14

No.2 Winner in Karnataka's Best Performer Category in Mutual fund advisory for the Financial year 2017-18 by BSE

No.1 Winner in Karnataka's Best Performer Category in Mutual fund Advisory for the Calendar Year 2017-18 by BSE Star

Winner of "Think Big" Award from Wealth forum & Reliance Mutual fund during Sep 2018

Needless to mention the rewards we have been receiving from our trusted clients by way of their confidence with us. Kindly visit our web page: <http://www.cprofitwealth.com> to know more on the list of Products / Advisory Services offered by us.

Let's make Investing Interesting!

We are looking out for:

- 1. RELATIONSHIP MANAGERS – WEALTH (2 POSITIONS)**
- 2. CLIENT SERVICE EXECUTIVES – BACK OFFICE OPERATIONS (2 POSITIONS)**

We are looking for graduates with a minimum experience of 2 years for the above positions. We welcome even fresh graduates as well for the position of Client Service Executive, provided they have the right intent to work. For freshers we have the below pay package:

Freshers will be on probation for a period of 3 months. We would absorb them on the 4th month based on their performance. During probation, they will be paid a stipend.

For experienced we could pay based on their experience, previous performance and level of pay.

We hereby request the interested candidates to mail us the updated resumes along with the below details to info@cprofitwealth.com :

Current CTC:

Expected CTC:

Notice Period to be served in the current company:

1. RELATIONSHIP MANAGER – WEALTH (2 POSITIONS)

Qualification	Graduate-Commerce /any Finance stream / MBA-Finance / Marketing
Job Profile	We are looking for good candidates in advising financial products like Mutual funds, Insurance-Life & General, Fixed Income Products, Alternate Investments, etc
Experience	Prefer a minimum of 2 years Plus in Financial Service Industry. Prefer valid NISM-Advisor module certified ones
Communication	Good communication skills in English & Kannada preferred
Compensation	Competitive Remuneration Package will be offered. Bonus and Incentives will be other additions.
Roles & Responsibilities	<ul style="list-style-type: none"> ❖ Work on Comprehensive financial planning and Goal planning ❖ Advise clients after analyzing their investment needs and facilitating the execution ❖ Create new and expand existing High Net worth clientele/Corporate relationship ❖ Ensure high level of client service orientation and application of company policy ❖ Update the investors on the latest developments/new products or product enhancements to further strengthen the relationship ❖ Review the overall portfolio to have a proper balance on Asset allocation ❖ Plan and conduct activities/ meetings for prospective and existing clientele ❖ Responsible for Revenue generation and achievement of targets

2. EXECUTIVE – BACK OFFICE OPERATIONS (2 POSITIONS)

Qualification	Graduate-Commerce /any Finance stream
Experience	Prefer at least 1-year in Financial Service Industry. However, freshers with the right intent can also apply
Communication	Good communication skills in English & Kannada are a must.
Compensation	Competitive Remuneration Package will be offered. For freshers the package & Increment levels are Pre-fixed and would go with their level of Performance
Roles & Responsibilities	<ul style="list-style-type: none">❖ Attending to the queries of walk-in clients❖ Telecall to update the investors on the offerings❖ Handling all phone calls and service queries and solving Backend-Processing, data entry❖ Execution of all kinds of transactions-both online and offline❖ Coordinating with all team members for smoother functioning❖ Managing the relationship between clients, team members and company.❖ Taking care of compliance.